

For Immediate Release

**Continued International Growth for Across Systems
Spurs Hire of Sukumar Munshi as Head of Key Account
Management**

Across expands focus on life science and financial sectors

LOS ANGELES – Jan. 19, 2010 – [Across Systems](#), supplier of the leading independent linguistic supply chain technology, today announced it has hired [Sukumar Munshi](#) as head of key account management to support its international growth. Despite the challenging economy in 2009, Across Systems has continued strong growth in both key accounts and project business, an advance the company attributes to its continued promise to remain an [independent software technology provider](#).

Munshi has a medical degree and more than 15 years of experience in consulting and development of process optimization and IT solutions for enterprise-level multilingual product and corporate communications. In addition to consulting with and managing key accounts, Munshi, working from the Across corporate offices in Karlsbad, will lead a team building new relationships, with a particular focus on the life sciences and financial industries, sectors where there is high demand for multilingual product and corporate communications.

"Within a short time, Across has become a global technology provider that excels through its high process orientation," explains Munshi on his motivation to switch employers. "Among other things, I perceive the new forms of collaboration between customers who commission translations and language service providers resulting from this process understanding as trend-setting."

Prior to joining Across Systems, Munshi spent several years at Lionbridge Technologies where he worked his way up from a solutions role to senior management. He was most recently a regional manager, solutions and services development at Lionbridge, one of the world's leading translation and language service providers. Prior to that, he was a CMS program manager at Bowne Global Solutions.

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Across CEO Niko Henschen says, "We are happy that Sukumar Munshi has chosen Across. He is a proven industry expert with considerable technical and strategic expertise. He brings valuable knowledge and instincts, especially in respect to the further anchoring of our technology at global language service providers."

About Across Systems (www.across.net)

Across Systems, based in Karlsbad, Germany, and in Glendale, CA, is the manufacturer of the Across Language Server – the world's leading [independent linguistic supply chain technology](#).

The Across Language Server is a central software platform for all corporate language resources and for controlling translation processes and workflows. The system simplifies, accelerates, and improves the management, coordination, and implementation of translations. Open interfaces enable the direct integration of corresponding systems, e.g. CMS, catalog, or ERP solutions. By using Across, translation costs can be cut drastically, and the investment in Across usually pays off in a very short time.

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